

# KERMIT LYNCH WINE MERCHANT

JULY 2015



© Gail Skoff

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DOMAINE TEMPIER PRE-ARRIVAL  
RAIDING THE CELLAR  
ROSÉ TIME CONTINUES!

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— PRE-ARRIVAL OFFER —

2013 DOMAINE TEMPIER

by Kermit Lynch

I HAVE VIVID MEMORIES of Domaine Tempier vintages starting with their perfect 1970. I've lived with almost all of them over many years from the time each was born. Their 2013s remind me of another of my old favorites, 1981, which was very similar in style to the 1981 Bordeaux vintage, also a personal favorite. In fact, I just had a great bottle of 1981 Château Batailley in a Provençal restaurant for a measly 150 euros. Lucky for me, the press deified 1982.

The Tempier 2013s are ripe but refined, too. They are balanced with a tight core, a good sign for aging. They are also already aromatic—black, black cherry and *garrigue*. Enjoyable yesterday when I last tasted them, they will develop great complexity with bottle age. In other words, uncork one whenever you are in the mood.

PER CASE

2013 BANDOL "CLASSIQUE" . . . . .	\$456.00
2013 BANDOL "LA MIGOUA" . . . . .	660.00
2013 BANDOL "LA TOURTINE" . . . . .	660.00
2013 BANDOL "CABASSAOU" . . . . .	984.00

PLEASE INQUIRE ABOUT AVAILABILITY  
IN TENTHS AND MAGNUMS.

*Pre-arrival terms: Half-payment due with order;  
balance due upon arrival.*



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# LA GLOIRE DE LA LOIRE

by Julia Issleib

**H**AVE YOU EVER NOTICED how Loire is only missing one letter to become *Gloire*—Glory? From a wine drinker's perspective, it hardly seems surprising. Yes, the Loire is a glorious region to turn to when you need the perfect wine for any occasion. Here's a selection of three that can be brought to any party without hesitation. Everybody will be pleased: you, your friends, and your wallet—no need to be a big spender to make lots of happy faces. You might, however, want to buy two of each, as these bottles will empty in no time.

## 2013 BOURGUEIL "CUVÉE ALOUETTES" DOMAINE DE LACHANTELEUSERIE

A welcoming nose of pepper, roses, and black fruit will invite you to indulge in this versatile red. It is energetic thanks to its bright acidity, making it the perfect companion for your summer barbecues (served at cellar temperature, of course). It will also nicely accompany mushroom dishes due to its earthiness.

**\$16.00** PER BOTTLE

**\$172.80** PER CASE

## 2014 SAUVIGNON BLANC "UNIQUE" DOMAINE DU SALVARD

Unique indeed! Is there another wine that delivers year-in, year-out like this pristine Sauvignon Blanc produced by the Delaille brothers of Domaine du Salvard? This crowd pleaser even works its charms on those who say, "I'm not a big Sauvignon fan." No overpowering passion fruit and green grassiness here, only ethereal flower, citrus, and white peach aromas, built on a stony mineral foundation that will leave you smacking your tongue and licking your lips—the perfect answer to all summer cravings!

**\$14.95** PER BOTTLE

**\$161.46** PER CASE

## 2014 COTEAUX DU LOIR BLANC PASCAL JANVIER

This somewhat under-the-radar appellation features Sauvignon's softer-spoken cousin, Chenin Blanc. More subtle in its fruit expression, it shares the zingy minerality. Chenin is of course a champion of off-dry and sweet wines, but Pascal Janvier's bone-dry version is another perfect expression of the variety, at its very best in the glorious vintage of 2014!

**\$18.00** PER BOTTLE

**\$194.40** PER CASE

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# COMTE ABBATUCCI

## AJACCIO'S FINEST FARM

by Dixon Brooke

**I**BEGAN MY RECENT TRIP to France on the Loire coast, in the small port town of La Plaine sur Mer. After a chilled glass of Muscadet, the next wine to greet my senses was Jean-Charles Abbattucci's *Diplomate d'Empire Blanc*. The chef at a famed local restaurant had chosen it to pair with his *déclinaison d'huîtres* (oysters four ways). Chefs all over France and the United States are making similar decisions with dazzling results. These wines simply transform already transformative cuisine.

### 2012 CARCAJOLU NERU ROUGE



Rare at Abbattucci, this wine is produced from a single grape variety taken from the nursery Jean-Charles's father planted in the 1960s to save indigenous Corsican varieties from extinction. The grape's potential was proven in small tests, and the decision was made to graft several acres of existing older rootstock over to the great Carcajolu. Barring anything yet to be discovered, today it reigns, along with the great Nielluccius of Patrimonio in the north, as Corsica's noblest red wine grapes.

**\$85.00** PER BOTTLE

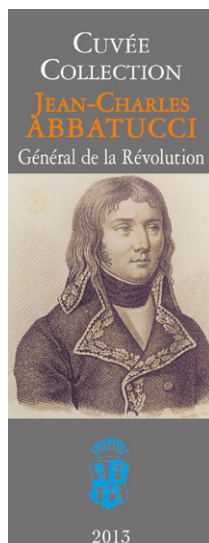
**\$918.00** PER CASE

### 2013 GÉNÉRAL DE LA RÉVOLUTION *BLANC*

With whites this good, comparisons to white Burgundy are hard to resist, even though the soil (granite) and the grapes (too many to name here) are completely different. These "Cuvée Collection" wines are aged in large oak *demi-muids*. The Général draws comparisons to Chablis for its tension and chalky minerality. Carcajolu Biancu and Paga Debbiti make up fifty percent of the blend. Lobsters, you've met your match.

**\$94.00** PER BOTTLE

**\$1,015.20** PER CASE





## 2013 DIPLOMATE D'EMPIRE *BLANC*

Diplomate is more Chassagne-Montrachet-like, with its creamier texture and fuller body. Mostly the comparison serves as a reminder of the difference between these two great whites. The flavors are uniquely Corsican, and how couldn't they be with the grapes bearing names like Rossala, Genovese, and Brustiano. Nobody dared dream that Corsican whites could be this grand until Abbatucci invented and mastered these two.

**\$94.00** PER BOTTLE

**\$1,015.20** PER CASE

## 2013 MINISTRE IMPÉRIAL *ROUGE*

This amazing red is a blend of about fifty percent of grapes you may have heard of (including Niellucciu and Sciacarellu) and fifty percent of those you definitely haven't. But when you smell the sublime nectar and then taste it, you will be glad to be in the know. Weightless despite its power, Ministre is a blast of wild Corsican maquis (herbs and flowers), with a granitic backbone and the type of medium weight and freshness that make it extremely versatile.

**\$94.00** PER BOTTLE

**\$1,015.20** PER CASE



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# GREAT NEW RELEASES FROM ITALY

by *Adriel Taquechel*

**L**AST MAY, I HAD THE OPPORTUNITY to visit many of our producers throughout Italy. If there is one thing I learned, it's that any issue is immediately resolved with good company, laughter, fresh food, and—of course—remarkable wine! All the wines I tasted were reflections of the winemakers and their love of what they do. These wines exceptionally define this philosophy and transport me to the ethereal Italian countryside with every sip.

## 2014 LAMBRUSCO SECCO • FATTORIA MORETTO

This is one of the most serious versions of the Lambrusco *frizzante* style that you may find in the region of Emilia-Romagna. Winemaker Fausto Altariva is its undeniable champion, and, much like his personality, this bubbly red is energetic, full of life, and wholly welcoming. With its seemingly weightless texture and concentrated flavors of wild fruit and dusty herbs, this gem could accompany any meal imaginable.

**\$19.95** PER BOTTLE

**\$215.46** PER CASE

## 2013 ORCIA ROSSO “SELVARELLA” • COLLEONI

Selvarella is not your average Sangiovese—deep, vibrant, and soft, it's filled with notes of rustic berries and floral spices that instantly evoke the gorgeous countryside in southern Tuscany. Given winemaker Marino Colleoni's approachable demeanor, it's only fitting that he would produce a wine of similar traits to drink as fresh as possible.

**\$35.00** PER BOTTLE

**\$378.00** PER CASE

## 2008 CHIANTI CLASSICO RISERVA VILLA DI GEGGIANO

When I arrived at this gorgeous sixteenth-century villa in southern Tuscany, winemaker Alessandro Boscu was hard at work and had been bottling by the thousands all day! He took me to the back garden and served some of his wine alongside homemade *salumi*, and asked me to enjoy the view as we awaited his return. This wine—as hospitable and generous as its winemaker—is full of deep brambly fruit and every spice and floral element I look for in a Riserva. Truly a timeless wine, it is one to drink now or to age for future years.

**\$32.00** PER BOTTLE

**\$345.60** PER CASE

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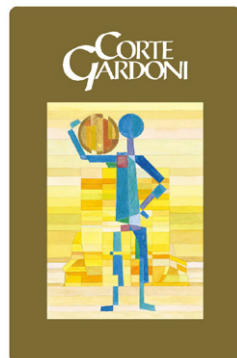
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— SPOTLIGHT —

# CORTE GARDONI

by *Adriel Taquechel*

**K**ERMIT LYNCH WINE MERCHANT has imported wines from this estate—located in the heart of Veneto—for thirty-three years and counting. For those familiar with the wines and with its patriarch and founder, Gianni Piccoli, this comes as no surprise. The time I spent with Gianni was a highlight of my Italian trip, as he reminded me of my own Italian grandfather. With a four-hundred-year-old family legacy, Gianni speaks with great pride of the meaning of heritage in his craft, as his three sons now handle most of the winemaking duties. Gianni has been a constant champion of Veneto's local varietals and was perhaps the first in the region to adopt full herbal and organic means to combat pests and preserve the quality of the vines. Best of all, his wines scream as everyday values. Their ability to pair with most food, especially with the ever-diverse Venetian cuisine, is astounding.



PER BOTTLE    PER CASE

2014 BIANCO DI CUSTOZA . . . . . \$14.00    \$151.20

*Without a doubt, one of the greatest bargains of our entire portfolio. Featuring a vibrant nose of ripe fruit and mineral qualities, this bianco finishes with a creamy texture on the palate and a zippy dryness for good measure.*

2014 BARDOLINO CHIARETTO . . . . . \$14.00    \$151.20

*The Bardolino way of saying “rosé,” this chiaretto is impressively crisp and berried. Its creamy and simultaneously dry texture makes it wholly versatile. Although it drinks like the Piccolis’ bianco, it contains the weight of their red wines. Bravo!*

2014 BARDOLINO “LE FONTANE” . . . . . \$14.00    \$151.20

*Composed of local red varietals—mostly Corvina and Rondinella, which are better known for their presence in Amarone—this fresh, brambly wine delivers in concentration as much as it does in overall levity. Reminding me of the best of Beaujolais, this undeniable quaffer could be paired with just about anything.*

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# BURGUNDY

by Dixon Brooke

## 2013 AUXEY-DURESSES BLANC “LES HAUTÉS” JEAN-MARC VINCENT

This outstanding white Burgundy is the product of an overachieving *terroir* next to Meursault Vireuils and the overachieving wine-growing prowess of husband-wife team Jean-Marc and Anne-Marie Vincent. Wonderfully aromatic, with ample body and an energetic personality, it has a filtered-over-stones finish that is textbook upper-slope Meursault.

**\$53.00** PER BOTTLE      **\$572.40** PER CASE

## 2013 MARSANNAY BLANC “LES LONGEROIES” RÉGIS BOUVIER

We work hard to introduce you to great examples of Burgundy that are extremely well-made and from appellations that may be less known for this or that, which helps us bring you these wines at a competitive price. Bouvier's Chardonnay vines in Longeroies, the lower slope of Clos du Roy (which would be a *premier cru* in most villages outside of Marsannay), deliver a delicious, well-balanced, and very age-worthy white Burgundy.

**\$34.00** PER BOTTLE      **\$367.20** PER CASE

## 2013 SAVIGNY AUX SERPENTIÈRES PREMIER CRU • PIERRE GUILLEMOT



For one of the world's greatest red Burgundy values and a track record that would make many *grand crus* jealous, this flagship bottling from the Guillemot family of Savigny is a stalwart wine in the KLWM portfolio. The family proudly opened a 1947 during a recent visit, from two barrels their great-grandfather chose to bottle rather than sell for a new car. Someone gave him the sage advice that the wine would last longer than the car.

**\$46.00** PER BOTTLE      **\$496.80** PER CASE

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## 2013 SAINT-ROMAIN *BLANC* CHRISTOPHE BUISSON

Our tour of small Côte de Beaune and Côte de Nuits hamlets that produce bargain, sleeper whites continues with this gem from the limestone slopes of Saint-Romain. Nestled in the hills behind Meursault and Auxey-Duresses, Saint-Romain is the gateway to the Hautes Côtes de Beaune. It is here that Christophe Buisson delivers a pungent, fleshy, and refreshing white wine with the substance and refinement we expect whenever Burgundy is on the label.

**\$40.00** PER BOTTLE

**\$432.00** PER CASE

## 2013 MARANGES 1<sup>ER</sup> CRU “LA FUSSIÈRE” JEAN-CLAUDE REGNAUDOT ET FILS

For this brand-new arrival to the KLWM portfolio, let's sing a hearty *ban bourguignon* to the Regnaudot family of Maranges and most especially toast their good health with a glass of their exquisite red Maranges. From ancient hillside Pinot vines farmed with great care and precision, the Regnaudots make deep, structured, powerhouse reds that taste much more expensive than they are. Maranges is the southernmost appellation in the Côte de Beaune, southwest of Santenay, and its reds have a long history of overachieving.



**\$32.00** PER BOTTLE

**\$345.60** PER CASE

## 2013 CORTON GRAND CRU “LE ROGNET ET CORTON” • PIERRE GUILLEMOT

Kermit loves to share stories about traveling in Bordeaux in the 1970s, when he had the enviable experience of getting to taste the top chateaux both young and old (emphasis on old). He stressed the fact that each estate had an easily recognizable house style. Bordeaux lost that to a great degree, and I can see how it could happen in Burgundy. The Guillemots have a style that is easily recognizable. It is one I love, delivered here in *grand cru* style.

**\$101.00** PER BOTTLE

**\$1,090.80** PER CASE

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# TEMPIER ROSÉ HAS ARRIVED . . . AMONG OTHERS!

by Anthony Lynch

## 2014 BANDOL ROSÉ • DOMAINE TEMPIER

I recently heard somebody say that “rosé season” had begun. *Rosé season?! What a preposterous notion.* Years of research on the subject have led me to conclude that the season for drinking rosé lasts no less than twelve months per year. I do admit, however, that one rosé season has indeed commenced: the season in which Domaine Tempier’s Bandol rosé is in stock—a euphoric period that, as many have learned the hard way, can be deceptively short. Tempier’s 2014 is another classic: full of sunshine yet tensely focused, serious yet whimsical. The nose recalls succulent ripe peach, citrus, thyme, and anise. This young beauty will only get better going into fall and beyond, so you’ll want to stock up to ensure your rosé season doesn’t end early.

**\$40.00 PER BOTTLE**

**\$432.00 PER CASE**

## 2014 SAINT-CHINIAN ROSÉ • MAS CHAMPART

If you enjoy the treasured rosés of Bandol but prefer to spend half the price, take note of this steal from Saint-Chinian, just hours west of the esteemed Provençal appellation. Made from roughly the same grape varieties—with a hearty dose of Mourvèdre, most significantly—the Saint-Chinian is crisp, stony, fleshy, and herbaceous. *Garrigue* abounds: rosemary, thyme, lavender, and many more divine scents make Mas Champart’s 2014 intriguing, refreshing, and, most important, delicious. Just as a bottle of this can be inexplicably drained in no time, our stock will disappear before we know it, so we recommend foresight in planning your future rosé consumption.

**\$16.00 PER BOTTLE**

**\$172.80 PER CASE**

## 2014 GROLLEAU ROSÉ • ÉRIC CHEVALIER



#drinkLoire #PaysNantais #Grolleau #bonedry #acidfordays #mineralbomb  
#quaffCity #unicornwine #roséalldamnday #metamorphicrock #nativeyeast  
#lutteraisonnée #getsomm #casediscount #Kermitknows

**\$14.95 PER BOTTLE**

**\$161.46 PER CASE**

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## 2014 VIN DE CORSE “ROSÉ DE PAULINE” DOMAINE DE MARQUILIANI

Anne Amalric’s family domaine, based on the mountains-meet-Mediterranean coast of eastern Corsica, is so modest in scale that satisfying the ever-growing demand will be no easy feat. On the bright side, she has supplemented her precious Rosé de Sciaccarellu with this bottling, an exotic blend of Syrah and Sciaccarellu with a perfumed splash of Vermentinu. Also feather-light on the palate with lovely delicate aromatics, Pauline is a bit rounder and fuller—relatively speaking. For ethereal, salty, mouthwatering Corsican pleasure, Marquiliani is where it’s at.

**\$28.00** PER BOTTLE

**\$302.40** PER CASE

## 2014 PIC SAINT LOUP ROSÉ ERMITAGE DU PIC SAINT LOUP

Once again, the Languedoc delivers with an outstanding value rosé. Where else can you find a biodynamically farmed, expertly vinified, *terroir*-driven libation at this price? We are not talking about just any old Languedoc *cru*, folks. No, this is Pic Saint Loup, where soils, microclimate, and altitude combine to give some of the finest, freshest, most nuanced wines in southern France. With floral suggestions and an exotic fruit mystique, this Pic Saint Loup strikes a harmony between gentle, tender creaminess and stimulating mineral brightness. Don’t miss the Pic Saint Loup stop on your summer rosé train.

**\$16.00** PER BOTTLE

**\$172.80** PER CASE

## 2014 TAVEL ROSÉ CHÂTEAU DE TRINQUEVEDEL

The most regal rosé in these pages is without a doubt this kingly Tavel, a deeply hued Spartan reminiscent of wild strawberries and red licorice. It is a big rosé that fills the mouth, regardless of how small or large the sip. The extra muscle comes in handy at table, where it will stand up to unexpectedly hearty fare. Rich and powerful, it nonetheless knows how to provide giddy refreshment, so don’t count it out when selecting summer porch pounders—like a people’s King, it seeks to please its subjects.

**\$18.95** PER BOTTLE

**\$204.66** PER CASE



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# RAIDING THE CELLAR OF NICOLE CHANRION

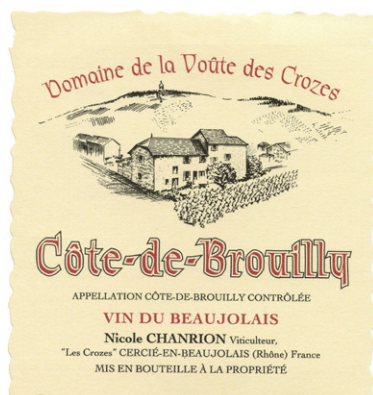
*by Dixon Brooke*

## 2006 CÔTE-DE-BROUILLY DOMAINE DE LA VOÛTE DES CROZES

We are back with one of our most popular installments—the beloved cellar raid. This time it took place in the esteemed cellars of Nicole Chanrion in Cercié, Beaujolais. I guess we didn't ship every case of our unfiltered bottling in 2006, and a pallet ended up in a bottom corner of her cellar. However it happened, this is an opportunity you do not want to miss! From one of my favorite Beaujolais vintages since I began traveling there regularly, 2006 was great young and is proving to be great in between as well. I'm confident it will also be delicious old, as it isn't yet showing a single gray hair. On the contrary, it shows a beautiful tannin that will be equally adept at table as in ensuring long life to this great bottle of Côte-de-Brouilly, brimming with the character and soul of its talented maker.

**\$40.00 PER BOTTLE**

**\$432.00 PER CASE**



### KERMIT LYNCH WINE MERCHANT—TERMS AND CONDITIONS

*Title to all wines sold by Kermit Lynch Wine Merchant passes to the buyer in California, and the buyer is solely responsible for the shipment of wines. We make no representation as to the legal rights of anyone to ship or import wines into any state outside California. In all cases, the buyer is responsible for complying with the laws and regulations, in particular those relating to the importation of alcohol, in effect in the state to which the buyer is shipping alcohol. In placing an order, the customer represents to Kermit Lynch Wine Merchant that he/she is at least 21 years of age and the person to whom delivery will be made is at least 21 years old.*

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*Nicole Chanrion in her vines*

© Gail Skoff

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# “TROIS CHÂTEAUX” FROM KUENTZ-BAS

by Dixon Brooke

I HAVE JUST RETURNED from a two-week tasting trip to France that ended in the beautiful region of Alsace. I am in love with the region, the people, and the wines, and I hope all my purchases will continue to find appreciative homes in America! I am inspired by the work that young Samuel Tottoli is doing at the Kuentz-Bas estate, which was founded in Husseren-les-Châteaux in 1795. Husseren is perched high on a hill above the limestone vineyards that give it fame, and the châteaux that can still be seen on the hillside above it were strategic in the Middle Ages. Biodynamically farmed, the estate vineyards for these Trois Châteaux cuvées produce grapes that are harvested manually, fermented with wild yeasts, and aged in old *foudres*. They are fine examples of Alsace’s greatest triumph: dry white wines.



## 2012 SYLVANER “TROIS CHÂTEAUX”

From a parcel of seventy-year-old vines on the slopes below Husseren, this is like your average Sylvaner in 3-D. The variety’s natural tendencies are in the spotlight—full, powerful, smoky, and viscous. It is tough to beat with smoked salmon or trout.

**\$24.00 PER BOTTLE**

**\$259.20 PER CASE**

## 2012 PINOT AUXERROIS “TROIS CHÂTEAUX”

Here is a very rare bird, Auxerrois bottled pure! It is most often blended with Pinot Blanc to produce Pinot d’Alsace or Crémant. Check out this bottle to see what the grape is capable of when old vines are worked biodynamically: rich, creamy, and complex.

**\$24.00 PER BOTTLE**

**\$259.20 PER CASE**

## 2012 RIESLING “TROIS CHÂTEAUX”

This bottling includes a goodly portion of young-vine *grand cru* fruit, and it tastes like it. Racy and pure, with a full arsenal of fruit and ample style, this is a complete Alsatian Riesling experience. It is delicious right now but will also age well if you so desire.

**\$29.00 PER BOTTLE**

**\$313.20 PER CASE**

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# THE LONG DOCK

by Anthony Lynch

## 2013 LES TRAVERSES DE FONTANÈS CHÂTEAU FONTANÈS

Here is a pure Cabernet Sauvignon that isn't made like most Cabernets, doesn't taste like most Cabernets, and certainly doesn't cost as much as most Cabernets. Farmed organically and produced without any oak, what's left is raw Languedoc *terroir* and delicious varietal fruit. No vanilla bean, mocha, or coconut cream fondue here—try your local ice cream parlor instead. Rather, envision fresh red berries, cracked pepper, and dusty sun-baked earth. Lively, juicy, eco-friendly, and scrumptiously affordable . . . meet Cabernet Sauvignon, Languedoc style.

**\$14.00** PER BOTTLE

**\$151.20** PER CASE

## 2012 PIC SAINT LOUP “MOURVÈDRE” CHÂTEAU LA ROQUE

There's nothing quite like old-vine Mourvèdre grown in rugged, rocky limestone to illustrate the notoriously rich, colorful spirit of southern France. At the same time delightfully rustic and generous in its profound concentration of fruit, this Pic Saint Loup belts out a southern tune as soulful as the local “singing” accent. You'll want to fire up the grill, snip some rosemary branches (the ones in our back parking lot fit the bill), and prepare a nice hunk of beast before you put away the pastis and sink your teeth into this deep, burly, blackberry-scented darkness of a wine. Mourvèdre of this breed is no stranger to aging, so put a few more bottles aside and see what happens.

**\$19.95** PER BOTTLE

**\$215.46** PER CASE

## 2011 FITOU “CADETTE” • LES MILLE VIGNES

In spite of a recent deluge of accolades, Mille Vignes vigneronne Valérie Guérin maintains an approachable, cheerful, and humble disposition, clearly unaffected by her newfound celebrity status. Her tiny cellar, she explains, is merely a place for the pristine fruit she farms to naturally carry out its transformation to wine, transparently allowing the exceptional *terroir* she works with to speak. And that is exactly what we have here: a chewy mouthful of *terroir* brought to you by old-vine Carignan, Mourvèdre, and Grenache. Intense and voluminous, it offers a cascade of pure black fruit and spices over a bed of suave tannins. You won't want to miss this work of art from a rising Languedoc star.

**\$45.00** PER BOTTLE

**\$486.00** PER CASE

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## A LIP-SMACKING QUAFFER

*by Anthony Lynch*

### 2014 SAVOIE "LES ABYMES" A. & M. QUENARD

None of us would be sipping, gulping, or chugging this sprightly mountain white if not for a fateful landslide in the year 1248, when an entire mountain-side collapsed into the valley below, effectively burying several villages with deadly chunks of limestone.

Fast-forward to present day: These rocky debris are now home to the Abymes vineyards, which produce one of the most lively, bracing, pure whites to ever grace your palate. The extremely trite analogy we overemploy is likening it to an Alpine stream, as this crystalline elixir is at least as clean and crisp as the finest mineral water. So pour out a drop in memory of the fallen Savoyards of 1248, and raise your glass to new beginnings and thirst-quenching jubilation.

**\$17.00** PER BOTTLE

**\$183.60** PER CASE