

# KERMIT LYNCH WINE MERCHANT

AUGUST 2014



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2012 ANTOINE JOBARD PRE-ARRIVAL  
THREE GENERATIONS OF QUENARDS  
FOR THE CELLAR

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—PRE-ARRIVAL OFFER—

# DOMAINE ANTOINE JOBARD

by Kermit Lynch

HERE'S THE WAY a merchant's mind works: I have something special, something I rarely have to offer, but there is hardly any available, so I'd better cool my enthusiasm and save it for an occasion when I have a good quantity to sell. Don't waste ammunition if it is not needed, right? I can say that, because the thought occurred to me when I began to think about this pre-arrival offer. As Burgundy buyers know by now, 2012 is a wonderful vintage, but the quantities have rarely been so petite. It is one of the smallest crops I've had to deal with, and in Jobard's case, my experience goes back forty years.

Antoine and François Jobard, the father-and-son team, are making white Burgundies to rival anyone's these days, and vintage 2012 is one of the finest vintages the domaine has produced since I began with their 1973s. My two personal favorites were the 1979s and 1982s, by the way, which happen to be two vintages with above-average yields. Like 2012, the two vintages gave wines of great breed, charm, and depth, and they are still drinking well today. As you might already have imagined, I highly recommend trying to secure some 2012s from our pre-arrival offer.

As if we white Burgundy lovers are cursed, on June 28 this year, a fierce hail-storm struck Meursault and other Côte de Beaune vineyards again, destroying over 50% of the Jobards' 2014 crop. Can you imagine? Put yourself in their shoes. They have worked half the year in their vines, they see the black clouds moving in again, and suddenly they hear the clatter of hail. Within minutes, half their crop—half their quantity of 2014 wines—is devastated. And, of course, their income. It might be a good idea to email or call in your order of their equally scarce 2012s.



PER BOTTLE

2012 MEURSAULT "EN LA BARRE" . . . . .	\$78.00
2012 MEURSAULT BLAGNY 1ER CRU . . . . .	118.00
2012 MEURSAULT PORUZOTS 1ER CRU . . . . .	118.00
2012 MEURSAULT GENEVRIÈRES 1ER CRU . . . . .	125.00
2012 MEURSAULT CHARMES 1ER CRU . . . . .	125.00

*Pre-arrival terms: Half-payment due with order;  
balance due upon arrival.*

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*Antoine Jobard*

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## —ALSACE—

# ALBERT BOXLER

by Dixon Brooke

**T**HERE IS A SERENE BEAUTY to every wine coming out of the Boxler cellars, ever more so in the supremely elegant 2012 vintage. The balance and class of these wines puts them in the highest echelons of the white wine producers of our day.

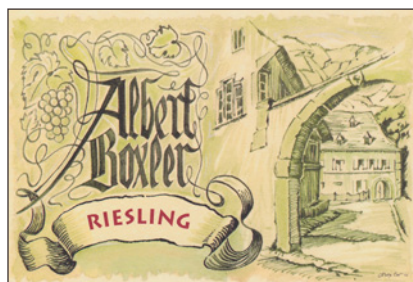
### 2012 EDELZWICKER RÉSERVE

This year a blend of Chasselas, Muscat, Riesling, and Pinot Blanc, Boxler's Edelzwicker is a kaleidoscope of the flavors, aromas, and textures of Alsace—presented, of course, in the inimitable house style. Don't miss it while it lasts, because you'd be missing a lot.

**\$25.00** PER BOTTLE

**\$270.00** PER CASE

### 2012 RIESLING



Sommerberg granite, *sur lie* aging in large cask, and the essential: mastered viticulture, combine forces here to deliver a stunning expression of racy Alsatian Riesling. The very low residual sugar allows the *terroir* to do the talking, one of the things I love about Riesling specifically from this part of the world. Another is the flesh: there is meat on the bone.

**\$40.00** PER BOTTLE

**\$432.00** PER CASE

### 2012 PINOT GRIS RÉSERVE

Boxler's Pinot Gris—in this case, sourced exclusively from his *grand cru* holdings—captures the essence of Pinot Gris in all of its textural glory. There is no greater expression of this noble variety than in Alsace, and Boxler has it mastered. Gorgeous aromatics, palate-coating unctuous fruit that remains light on its feet, wonderful purity, granitic freshness, and exciting length are all on full display.

**\$48.00** PER BOTTLE

**\$518.40** PER CASE

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# SUMMER REDS

by Anthony Lynch

## 2013 FLEURIE “LES MORIERS” DOMAINE CHIGNARD

The first of the 2013 *crus* Beaujolais have arrived! For all the masses collectively holding your breath, exhale: the wines we have received so far suggest a fantastic vintage. In fact, Chignard’s Fleurie is a real beauty. Seductive as ever, it unleashes a flurry of floral aromas, showing great depth and a bit of structure to go with. A classic!

**\$26.00** PER BOTTLE

**\$280.80** PER CASE

## 2013 COTEAUX DU LOIR “CUVÉE DU ROSIER” PASCAL JANVIER

At a mere 11.5% alcohol, it is surprising that such a light-bodied wine can deliver so much flavor. The first impression is of pepper: finely ground white pepper that encourages sniffing and re-sniffing. With its inherent spiciness and delicate, tart red fruit, you might fall in love with this Pineau d’Aunis just like our staff has. Serve it chilled, throughout summer and beyond.



**\$18.95** PER BOTTLE

**\$204.66** PER CASE

## 2012 CORVINA VERONESE “BECCO ROSSO” CORTE GARDONI

When you open this 100% Corvina, we don’t want any swishing or swirling, and by all means, absolutely no spitting. The only sounds should be the pop of the cork followed by a righteous *glug, glug, glug!* This Venetian red is downright downable, immediately enticing with its lively peppery aroma and a veritable joy throughout thanks to its bright flavor of sweet cherries—from the tip of your tongue all the way down the hatch! Be forewarned: it takes well to a chill, and it is likely to make you crave all those tasty snacks that are just asking to be washed down by a carefree red.

**\$18.95** PER BOTTLE

**\$204.66** PER CASE

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— RHÔNE —

# ANDRÉ PERRET

by Dixon Brooke

GETTING BETTER ACQUAINTED with the talents of northern Rhône master André Perret over these past few years has been an enriching experience. Needing no introduction in insider circles, the Perret name has largely remained under the radar due to his modest personality, the small size of his domaine, and his decision to focus on providing personal daily care to his great vineyards. Every wine from his cellar is a sure bet. Perret doesn't disappoint.

## 2012 CONDRIEU "CHÉRY"

From one of Condrieu's greatest sites, the granite of the Coteau de Chéry has been known and praised for many centuries. André coaxes everything out of the Viognier grape here: its intoxicating perfume, its exquisite texture, its length and finesse, with an extra touch that takes it to the level of the most elite Condrieus of the world: its striking granitic spine keeps it vibrant and *droit* and allows it to age longer than most.



*André's vineyards*

© Gail Skoff

**\$79.00** PER BOTTLE

**\$853.20** PER CASE

## 2012 SAINT-JOSEPH ROUGE

Those in the know realize that André—famous for his Condrieu—is making Syrah from his holdings in Saint-Joseph that stand toe to toe quite handily with neighboring Côte-Rôtie. The fabulous 2012 vintage provided grapes with freshness and elegant tannins, and gave André the raw material he needed to create the type of Syrah that only this area of the world is capable of. It will drink well right out of the gates. Only a handful of cases made it to the USA, so patience doesn't pay on the buy side.

**\$38.00** PER BOTTLE

**\$410.40** PER CASE

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# NEW AND OLD GUARD BURGUNDY

by Chris Santini

## 2012 SAINT-ROMAIN ROUGE CHRISTOPHE BUISSON

If Nicolas Sarkozy had become a winemaker instead of a politician, he'd be a lot like Christophe Buisson. They are both outsiders who found a way into a closed society and thrived beyond what anyone could have imagined. They both have a small, Napoleonic physique with an oversized drive of boundless energy and springs for legs. Recently, though, serious allegations of corruption have put Sarkozy's future in jeopardy, and that's where the comparison stops. Buisson is impeccably honest and transparent in his vines and cellar. The wines here are pure and unadulterated, giving all they've got in freshness, fruit, and *terroir*.



**\$39.00 PER BOTTLE**

**\$421.20 PER CASE**

## 2012 MARSANNAY ROUGE "LES LONGEROIES" RÉGIS BOUVIER

If Buisson represents a new, meticulous *Sarkoziste* method, Régis Bouvier embodies the old-school establishment ways. Think Georges Pompidou here: bon vivant yet gettin' the job done—large and in charge, if you will. While the new guard is prone to moderate consumption and a healthy lifestyle for maximum efficiency, the old guard will gleefully indulge in all that is pleasurable. Régis spends his weekends hunting, drinking, and eating (not necessarily in that order) in the woods with his buddies, washing it all down with numerous bottles of his Marsannay Longeroies, a rustic, juicy, and earthy Burgundy. The Longeroies is a wine to drink from a big glass, with big game, for those who love the old guard of Burgundy.



**\$34.00 PER BOTTLE**

**\$367.20 PER CASE**

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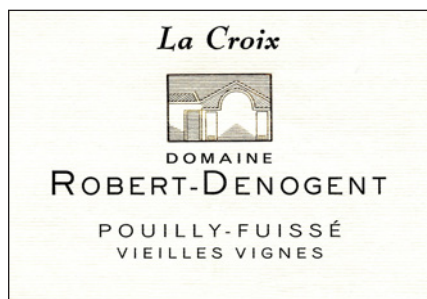
—BURGUNDY-MÂCONNAIS—

# DOMAINE ROBERT-DENOGENT

*by Dixon Brooke*

**F**OR SOME REASON, extended *élevage* is much more common in the Mâconnais than in the Côte d'Or, with many producers exceeding as a matter of course the farther north's average of eighteen months in barrel. The small supply compared with the enormous demand has surely been a contributing factor in the Côte d'Or, with exceptions limited to the occasional wine that individually demands more time. Surely the growers in the Mâconnais have also been driven to experiment more in order to compete with their northern brethren. For the first time, Jean-Jacques and Nicolas Robert decided to leave two of their 2011s in barrel for thirty months to see how the wine developed. Wanting to hold some 2011 back to sell along with the small 2012 and 2013 harvests, they figured it might as well stay in barrel rather than going into bottle. You will be excited by the results.

## 2011 POUILLY-FUISSÉ “LA CROIX” CUVÉE MISE DE 30 MOIS



Classic La Croix blue schist character is heightened in this most racy and linear of all Denogent cuvées, with the extended aging bringing more structure and rounding out all the sharp edges. Beautiful to enjoy now, it can also be cellared for five-plus years.

**\$42.00** PER BOTTLE

**\$453.60** PER CASE

## 2011 POUILLY-FUISSÉ “LES REISSES” CUVÉE MISE DE 30 MOIS

The heavy clay and limestone soil of Les Reisses resembles that of the Côte d'Or much more than most of the Roberts' other vineyards. The expression here is of deep composure and solidity, a golden Chardonnay with reserved yet slowly soaring aromas, a full-bodied and persistent palate, and a vein of chalk holding things together with just the right touch.

**\$45.00** PER BOTTLE

**\$486.00** PER CASE

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# FOR THE CELLAR

by Anthony Lynch

## 2012 CHABLIS GRAND CRU “VAUDÉSIR” ROLAND LAVANTUREUX

After a brief survey of the store, I found that this is our only *grand cru* Burgundy for under \$100. It is also one of the most age-worthy whites we carry, a tightly wound spring of limestony nerve and fleshy fruit. Lavantureux’s 2012 Vaudésir is utterly mouthwatering, and while the price may not scream “value” at first glance, laying down a few bottles of this *grand cru* for the long run will prove otherwise.

**\$75.00** PER BOTTLE

**\$810.00** PER CASE

## 2010 BANDOL ROUGE DOMAINE DU GROS ’NORÉ

Don’t be frightened when you uncork Alain Pascal’s 2010. You’ll find it most definitely has some muscle, some grip, some chewy brawniness. But don’t forget this is a young Bandol *rouge*, and while I certainly recommend getting a case for the cellar, I’d also suggest a few bottles for right now: lightly chilled, outdoors, with a rack of grilled lamb chops. This wine has heft, but it also has great balance, and it is sure to provide top-level drinking for many, many years.

**\$38.00** PER BOTTLE

**\$410.40** PER CASE

## 2011 SAUTERNES DOMAINE DE L’ALLIANCE

The reasons to be overwhelmed with enthusiasm over Daniel and Valérie Alibrand’s Sauternes are bountiful, so I suggest asking one of our staff why we hold this producer in such high regard. To briefly outline it, this is truly *artisanal* Sauternes—made by hardworking farmers who are willing to sacrifice quantity for excellence. For example, the rigorous sorting to select the best fruit means making up to seven passes through the vineyards, picking berry by berry. The yields come out to around ten hectoliters per hectare—compare that to Château d’Yquem. Or you can forget the details and simply stick your nose into a glass of this divine nectar to comprehend our excitement.

**\$75.00** PER 500-ML BOTTLE

**\$810.00** PER CASE

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# SAVOIE WHITES FROM A. & M. QUENARD

by Anthony Lynch

**T**HE QUENARD FAMILY'S VINEYARDS are a sight to behold. The domaine, under the direction of tri-generation team André, Michel, and Guillaume, flanks the French Alps in the shadows of colossal snowcapped mountains. Rocky bits of limestone that have trickled down from these epic peaks over millennia dominate the soils, giving the vines a layer of debris to dig through before having to brave the solid bedrock. Hand-harvesting is a given—a tractor would topple over on these perilously steep slopes. This is alpine viticulture at its best.

## 2013 CHIGNIN BLANC

Savoie's Jacquère grape translates these stony slopes with the utmost transparency. In addition to its agility on the palate, there is a fruity viscosity expressed by citrus-tinged white peach and nectarine—perhaps the result of direct sunlight on south-facing vineyards. Its succulence is accented by a sprinkle of mineral dust, giving a white that is frisky and oh so charming.

**\$19.00 PER BOTTLE**

**\$205.20 PER CASE**

## 2012 CHIGNIN BERGERON “LE GRAND REBOSSAN”

From the Quenards' steepest vineyards, reaching a gradient of 50%, comes their most beguiling, sexy cuvée. This Bergeron (known elsewhere as Roussanne) is fermented and aged in large oak *foudres*, completing its malolactic fermentation to create a textural and aromatic treasure. Voluptuous and elegant, it radiates exoticism with an exquisite flowery perfume and a whisper of vanilla. Drink it now to be flattered or in a few years to be blown away.

**\$35.00 PER BOTTLE**

**\$378.00 PER CASE**





*Guillaume, André, and Michel Quenard*

© Gail Skoff

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# NEW LOIRE

by Anthony Lynch

## 2013 MUSCADET CÔTES DE GRAND LIEU SUR LIE “LA NOË” • ÉRIC CHEVALIER



This Muscadet is grown on a small patch of granite that is said to have produced white wine since as far back as 1694! Éric Chevalier finds these shallow soils are ideal for the Melon grape to express this *terroir*'s minerality. La Noë's bracing tonicity is akin to a whiff of intertidal zone, with an ocean-breeze aura that lends itself perfectly to Atlantic delicacies.

**\$17.95** PER BOTTLE

**\$193.86** PER CASE

## 2013 VOUVRAY SEC • CHAMPALOU

The 2013 growing season proved particularly challenging in Vouvray, where a ferocious hailstorm shelled vineyards with golf ball-sized blocks of ice midway through June. While many growers were not so lucky, our friends the Champalous were fortunate to have been partially spared by the storm, leaving a considerable—albeit largely reduced—crop for the 2013 harvest. The good news is that the grapes left on the vine were of superlative quality, giving a dry Vouvray that classically shows off both the local *terroir* and the extremely elegant house style. This is a vivacious yet caressing Chenin Blanc, exhibiting abundant fruit and finishing with the slightest hint of honey.

**\$19.95** PER BOTTLE

**\$215.46** PER CASE

## 2013 JASNIÈRES • PASCAL JANVIER

Pascal Janvier can largely be credited with reviving the near-extinct Jasnières appellation, the Loire Valley's northernmost and coolest growing area. The Chenin Blanc he produces is refreshingly lean, racy, and exotic, with a suggestion of gunflint that brings pristine focus to the alluring fruit and floral notes. The wines of Jasnières, still relatively unknown, represent some of the surest values in white wine: buy a case to drink over the next ten years and you'll see what I mean.

**\$19.95** PER BOTTLE

**\$215.46** PER CASE

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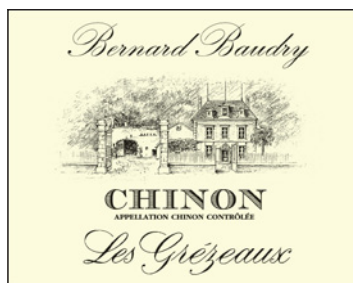


**2012 BOURGUEIL “TRINCH!”**  
**C. & P. BRETON**

After a recent trade tasting in New York City, a pack of KLWM vignerons and staff went out for drinks to celebrate the occasion. After many hours of laughing, dancing, and perhaps a bottle of wine here and there, the time came for bed—at 4 a.m.! Pierre Breton was among the last standing, and it wouldn’t have come as a surprise if he had stayed out all night. You’ll find that same contagious energy in his 2012 “Trinch!”—a nimble Bourgueil with a super-fresh aroma of little red fruits. Drink it at an all-night party or, better yet, for brunch with a bacony omelet the next day.

**\$22.00** PER BOTTLE

**\$237.60** PER CASE



**2012 CHINON “LES GRÈZEAUX”**  
**BERNARD BAUDRY**

Baudry’s 2012 Grèzeaux evokes an old-fashioned style of Cabernet Franc, slightly rustic in character, potent and hearty yet quite stimulating. It smells like nature: scents of evergreen, forest canopy, and young cedar that gradually give way to raspberries and blackberries. Its grippy tannins will soften, so let it sit in the bottle or in your cellar before you dig in.

**\$29.00** PER BOTTLE

**\$313.20** PER CASE

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# DOMAINE GALLETY OF THE VIVARAIS

by Dixon Brooke

**G**ALLETY PERFECTLY REPRESENTS what we try to do as importers of fine wine: not only bring you the best from the known *terroirs* of France and Italy, but also find you the *terroirs* that are not known, or have been forgotten, and discover the best growers with the best chance to harness the full potential of their land. We sensed something special when we first tasted the Gallety wines from the 2005 vintage, and it has been exciting to collaborate with this domaine and watch them continue to grow and improve.

Domaine Gallety's *terroir* is special, and unique due to its geographical niche. The appellation, Côtes du Vivarais, in the department of the Ardèche, is named after the nearby town of Viviers, which sits alongside the Rhône River and was strategically important to both the Gauls and the Romans. Vinously speaking, it is just between the northern Rhône and the southern Rhône viticultural areas, between Cornas and Avignon. Geologically, the vineyards are planted in pure white limestone, quite a contrast to the granite farther north and the alluvial soil farther south. The Galletys grow Syrah and Grenache and blend them into this one wine. You'll find both northern and southern Rhône characteristics, but generally it is cooler and fresher than its southern brothers, with a bit more body and flesh than you generally find in the north. The vineyards

have been worked organically for four decades. If you've ever had a wine from the high-altitude slopes of Mount Ventoux, you may find a similar chalky streak of freshness here in the Vivarais. While a real pleasure to drink now, the well-preserved Gallety bottles from the 1980s prove these wines to be wonderful cellar candidates also, at a great price.



**2011 CÔTES DU VIVARAIS ROUGE**

**\$29.00 PER BOTTLE**

**\$313.20 PER CASE**

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# A TYPICAL SAMPLER

by Clark Z. Terry

TYPICAL” has such a pedestrian connotation in English—after “nice,” it is the next worse way to describe something. But in terms of wine, *typique* is meant to convey much more than being simply normal or standard. If someone says, “*Ce vin est typique*,” this is a declaration that the wine displays the *terroir* and traditional style of a region or village. The best English equivalent would be to say that a wine is “classic.” For the vigneron who have looked to previous generations for inspiration, few compliments are better than to affirm that a wine is perfectly typical.

A sampler of wines showing *typicité* could have many variations, but here we’ve focused on French reds. The villages are no doubt recognizable, and the wines represent benchmarks of quality and *typicité*.

PER BOTTLE

2011 CHINON “CLOS DU CHÊNE VERT” • CHARLES JOGUET . . .	\$52.00
2011 GEVREY-CHAMBERTIN • DOMAINE MAUME . . . . .	65.00
2011 CÔTE RÔTIE “NÈVE” • BLENDED BY KERMIT LYNCH . . . .	74.00
2010 GIGONDAS “TERRASSE DU DIABLE” • LES PALLIÈRES . . . .	49.00
2011 BANDOL • DOMAINE DE LA TOUR DU BON . . . . .	36.00
2008 POMEROL • CHÂTEAU GOMBAUDE-GUILLOT . . . . .	69.00

Normally \$345.00

SPECIAL SAMPLER PRICE

**\$276**

*(a 20% discount)*



## KERMIT LYNCH WINE MERCHANT—TERMS AND CONDITIONS

*All wines purchased from Kermit Lynch Wine Merchant are deemed sold in California and title passes to the buyer in California. We make no representation relative to the customer's right to import wine into his/her state. In placing an order, the customer represents to Kermit Lynch Wine Merchant that he/she is at least 21 years of age and the person to whom delivery will be made is at least 21 years old.*

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## VALUE OF THE MONTH

### TENUTA LA PERGOLA'S TASTY ROSSO

*by Dixon Brooke*

ITALY'S PIEMONTE IS HOME to some of the world's best table wines—in addition, of course, to some of the world's best wines, period. The Monferrato region, northeast of the Barolo zone, is a veritable treasure trove of native varietals, fertile rolling hills, and both quality and value in certain well-observed corners. Our personal homage to this great historical viticultural area is this everyday pleasure-filled dandy composed of Barbera, Bonarda, Freisa, Croatina, and Dolcetto. Fill up the trunk and drive this baby home!

2013 Monferrato Rosso

**\$14.00** PER BOTTLE

**\$151.20** PER CASE

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