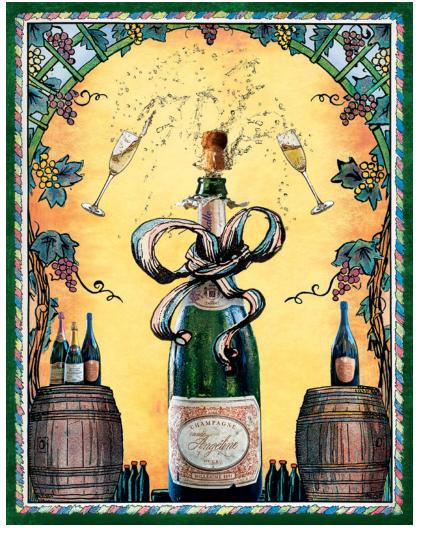
KERMIT LYNCH WINE MERCHANT

DECEMBER 2016



© Gail Skoff

RENOWNED QUINTARELLI • HOLIDAY GIFT SHOP

VINTAGE BORDEAUX • MAGNUM & DESSERT WINE SALE

INTRODUCING CLUB CHEVALIER

CLUB CHEVALIER

TE'D LIKE TO INVITE YOU to dig deeper into our selections. Never have we carried a more diverse group of wines, and our new club is one of the best ways to discover them. We still have the classics, like Bandol and Gevrey-Chambertin, and we are on a mission to keep searching, finding great wines of typicity in far-flung corners of France and Italy.

Club Chevalier will highlight our mainstays and will also present selections that are only available in small quantities, are often aged, and won't be featured in our newsletter. Each package will be themed, guiding you through a concept, region, or *terroir*, covering a wide range of styles.

Shipping every other month, each Club Chevalier shipment includes six Kermit Lynch imports and a club bulletin with profiles, tasting notes, and a recipe or pairing recommendations. You can pick up your wines at our retail shop in Berkeley, California, or have them shipped directly to your door.

\$249* PER 6-BOTTLE SHIPMENT

Ships January, March, May, July, September, November

CONSIDER OUR 2-BOTTLE CLUBS

ADVENTURES CLUB

CLUB ROUGE

Discover our best values from
France and Italy.
\$39* per 2-bottle shipment

Only reds, focusing on complex and cellar-worthy wines.
\$69* per 2-bottle shipment

Ships each month, 12 shipments per year

OR JOIN ALL THREE CLUBS!

During the month of December, receive 50% off your first club package by using this code at checkout (online and phone):

NEWMEMBER 2016

To join: shop.kermitlynch.com/club or call 510-524-1524

*plus applicable tax and/or shipping charges

QUINTARELLI

by Dixon Brooke

2015 BIANCO SECCO "CÀ DEL MERLO"

The 2015 Bianco Secco from this renowned estate is a chiseled, tightly wound release that promises an impressive future. Bone-dry and invigorating, it features the beguiling Garganega grape in a starring role and is mighty tasty.

\$42.00 PER BOTTLE

\$453.60 PER CASE

2008 ROSSO "CÀ DEL MERLO"

The 2008 vintage in the Valpolicella brought cooler temperatures and very finely etched, elegant wines with great freshness. The Rosso is a real *terroir*-driven wine loaded with stones and minerals.

\$89.00 PER BOTTLE

\$961.20 PER CASE

2008 VALPOLICELLA CLASSICO SUPERIORE

The Valpolicella kicks things up a notch from the Rosso, starting with a classic nose of bitter hazelnuts. Smooth and silky on the palate, it is reminiscent of the 2005 vintage with its near-perfect balance.

\$89.00 PER BOTTLE

\$961.20 PER CASE

2007 AMARONE DELLA VALPOLICELLA CLASSICO

Vintage 2007 in Amarone country was one of the greatest of the decade for producing the type of dried grape wines that Quintarelli is so famous for. You can buy this wine for three generations of family.

\$365.00 PER BOTTLE

\$3,942.00 PER CASE

2006 ALZERO CABERNET

Alzero shows Quintarelli's prowess in producing Amarone applied to the grapes of the Cabernet family. The result is like his Amarone on steroids: the ultimate way to finish a meal, with a life as close to eternal as wine can have.

\$400.00 PER BOTTLE

\$2,160.00 PER 6-BOTTLE CASE

Back in stock of 2005 Rosso del Bepi & Please inquire

HOLIDAY GIFT SHOP

We have gift ideas of different sizes and themes ready to go at

SHOP.KERMITLYNCH.COM



COZY SAMPLER

by Jennifer Oakes

AM AN OLYMPIC-LEVEL LOUNGER. When I work, I work hard and fast, taking only the breaks necessary to refuel, then it's back to the grind. But when I'm done with all that, I'm really done, and it's COZY TIME! I put as much planning into relaxation as I do into meaningful tasks, making lists of snuggle-inducing accoutrements: the latest music, shows/movies to watch, books to read; something soft and warm to wear; the perfect snacks, store-bought or homemade (see enclosed recipes for inspiration); and, of course, wine, wine, and wine.

Life is busy and hectic enough, made rougher in winter—why not give major relaxation a try? Grab some tasty nibbles, a comfy blanket, a pile of pillows, and (naturally) a lovely bottle of wine. We have all manner of suitable sippers in this sampler to smooth out the hard edges, either all for yourself or to share with your friends and loved ones. Fire up the remote, crack open that book, or flip on the stereo, whatever you need—we'll go for the gold together!

PER BOTT	L
2015 Vaucluse $Blanc \bullet Domaine de Durban$	5
2015 Custoza • Corte Gardoni	0
2015 SAVOIE "LES ABYMES" • A. & M. QUENARD 17.0	0
2014 Muscadet • André-Michel Brégeon 18.9	5
NV Bugey-Cerdon Rosé "La Cueille" • Patrick Bottex 23.0	0
2013 Cahors • Clos La Coutale	5
2014 BARBERA "ROSSO PIETRO" • CANTINE VALPANE 15.0	0
2014 "Lou Maset" Rouge • Domaine d'Aupilhac 17.0	0
2014 CHINON "LES PETITES ROCHES" • CHARLES JOGUET 23.0	0
2015 BEAUJOLAIS-VILLAGES "CUVÉE MARYLOU" • GUY BRETON 24.0	0
2013 Côtes-du-Rhône "Cairanne" • Le Goeuil 25.0	0
2013 CHIANTI CLASSICO • CASTAGNOLI	О

Normally \$233.85

special sampler price \$164

(a 30% discount)

BRETON VERTICAL SAMPLER

by Anthony Lynch

ATHERINE AND PIERRE BRETON boast decades of combined experience farming and vinifying the great appellations of the Loire. If there is one wine that embodies this lifelong commitment to excellence, it is undoubtedly their Bourgueil Les Perrières bottling. From one of Bourgueil's historic sites, a slope of siliceous clay over *tuffeau* limestone, this majestic Cabernet Franc is consistently the Bretons' most complex and age-worthy cuvée. Add old vines and long *élevage* in used wood to the equation, and you have a profound, concentrated red of striking finesse that can evolve for decades, thanks to its chalky backbone. In fact, we have never tasted a tired bottle! Some mature vintages of Les Perrières have just arrived directly from the Breton cellars in Restigné: 2007, 2004, 2003, 1999, 1993, and 1992. This is your chance to see the wonders of aged Cabernet Franc from some of the best in the business.

VERTICAL 6-BOTTLE SAMPLER PRICE \$450



YOUNG VIGNERONS SAMPLER THE NEXT GENERATION

by Anthony Lynch

My father has uncovered many talented, experienced winemakers throughout his career, but today a new generation has come of age, and we are eager to prove our worth. Many sons and daughters of Kermit's vigneron pals have now taken the reins at their respective domaines, building off the work of past generations with a fresh perspective and an ambitious drive for improvement. This sampler of two whites and four reds will introduce you to some of our most promising youngsters. Constantly pushing the envelope, they are the future of fine wine.

Featuring wines from Arnaud and David Lavantureux (Domaine Roland Lavantureux), Simon Chotard (Daniel Chotard), Giacomo and Davide Tincani (La Basia), Matthieu Baudry (Domaine Bernard Baudry), Vincent and Philippe Guillemot (Domaine Pierre Guillemot), and Camille-Anaïs Raoust (Domaine Maestracci)

Normally \$150

SPECIAL 6-BOTTLE SAMPLER PRICE **\$120**(a 20% discount)

HOLIDAY **SPARKLING** FROM CHAMPAGNE J. LASSALLE

by Anthony Lynch

NV BRUT 1ER CRU "CACHET OR"

Is there such a thing as *all-purpose Champagne*? It sounds redundant, as Champagne needs no purpose, but if we had to pick one, it would be Lassalle's Cachet Or. Priced beneath its peers, it delivers the mouthwatering acidity required for a crisp apéritif, while the generous, creamy mouthfeel—lifted by a fine and persistent bead—is sufficiently ample for any number of refined (or less refined) culinary associations. No need for caviar, oysters, suits, and cocktail dresses; open a bottle for the simple sake of pleasure. There is much of that to be found here.

December Special

\$35.00 PER BOTTLE

2007 BRUT 1ER CRU "SPÉCIAL CLUB"

Lassalle's Champagnes tell a family story that can be traced back to founder Jules Lassalle, grandfather of current winemaker Angéline Templier. The common thread through the generations is the elegance and finesse that characterize each bottling—a result of meticulous work in the vines and cellar. The Spécial Club represents an elite association of growers who abide by such strict standards of quality, and the pedigree is evident with this 2007 release. It is a cellar selection of the estate's best Chardonnay and Pinot Noir—a lively, gloriously textured Champagne exuding the class and refinement consistent with generations of family tradition.

\$98.00 PER BOTTLE

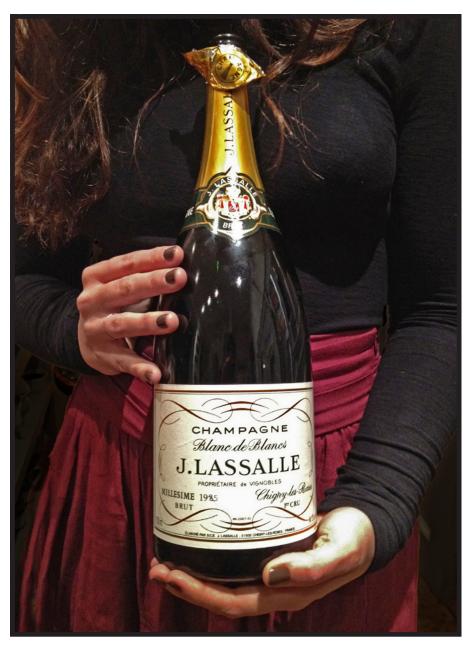
\$1,058.40 PER CASE



GIFT CERTIFICATES

Consider a KLWM gift certificate.

Dial 510-524-1524 and order the certificate in any denomination you desire. We'll even mail it for you and include a gift card if you like. The certificates look classy—of course!—and in our experience people are very happy to receive one.



© Gail Skoff

TEN NEW ARRIVALS

ALOT OF WINE JUST ARRIVED. It's hard to decide what to put in the newsletter each month, so here are ten new arrivals from across France and Italy that we are very excited to show off, as pitched by our staff.

2014 CHABLIS "LES TRUFFIÈRES" DOMAINE COSTAL

Limestoney, vibrant, and zesty, with a smoky, waxy lushness. This dynamic silky gem was born to be poured with oysters. Start shucking! —Bryant Vallejo

\$30.00 PER BOTTLE

\$324.00 PER CASE

2015 POUILLY FUMÉ "VIEILLES VIGNES" RÉGIS MINET

A refreshing, crisp Sauvignon Blanc that draws you into the glass with finesse and subtle aromas of grapefruit.

—Steve Waters

\$24.00 PER BOTTLE

\$259.20 PER CASE

2014 RIESLING GRAND CRU "SOMMERBERG ECKBERG" • ALBERT BOXLER

My favorite Riesling in the store (perhaps ever). Zesty, minerally, intensely aromatic, boundlessly deep—my Alsatian ancestry approves! —*Jennifer Oakes*

\$85.00 PER BOTTLE

\$918.00 PER CASE

2015 FRIULI GRAVE FRIULANO "LA DULINE" • VIGNAI DA DULINE

Duline makes some of the most exciting wines in Italy, and this Friulano is pure genius. It is generous on the palate with a stony, crisp finish. —*Michael Butler*

\$45.00 PER BOTTLE

\$486.00 PER CASE

"ROSS DA TRAVAJ" VERMOUTH • BÈRTO

Our first vermouth! Let this aromatic Piemontese vermouth spice up your holiday cocktail game, or sip it on the rocks with an orange peel garnish.

—Clark Z. Terry

\$18.00 PER LITER BOTTLE

\$194.40 PER CASE

2014 VACQUEYRAS ROUGE "CUVÉE DOUCINELLO" • SANG DES CAILLOUX

Grenache dominates this spice-and-wild-herb-driven *rouge*. Think "Château-neuf's more rustic, outdoorsy little brother." — *Todd Maltbie*

\$34.00 PER BOTTLE

\$367.20 PER CASE

2015 ROSSESE "VIGNETO ISASCO" • PUNTA CRENA

Hailing from the Ligurian coast of Italy, Rossese is a delightfully light-bodied red that packs a ton of flavor with every sip.

—Steve Waters

\$27.00 PER BOTTLE

\$291.60 PER CASE

2014 VIN DE FRANCE ROUGE "FAUSTINE" DOMAINE COMTE ABBATUCCI

This medium-bodied wine with maquis-laden wild fruit and soft tannin was my introduction to the exotic world of Corsican wine years ago. I've been mesmerized by Abbatucci's Faustine *rouge*, and I hope you will be, too.

-Will Meinberg

\$37.00 PER BOTTLE

\$399.60 PER CASE

2014 BLAGNY ROUGE 1ER CRU "LA GENELOTTE" COMTESSE DE CHÉRISEY

Cool, high-altitude *terroir* above Meursault, rarely planted to Pinot Noir • Vines planted 1934 • Bright, delicate, earthy • Drink/hold — Anthony Lynch

\$65.00 PER BOTTLE

\$702.00 PER CASE

2014 ROSSO DI MONTALCINO • COLLEONI

If a wine could taste like how Vivaldi's "L" Autunno" from *Le Quattro Stagioni* sounds, it would be Marino Colleoni's rosso.

—Dustin Soiseth

\$46.00 PER BOTTLE

\$496.80 PER CASE



VINTAGE BORDEAUX

by Anthony Lynch

2008 LUSSAC ST.-ÉMILION CHÂTEAU DE BELLEVUE

No, we did not forget a digit when typing up the price of this wine, an eight-year-old Bordeaux straight from the cellar of an organic vigneron in the heart of the Right Bank. The magic of so-called "satellite appellations," as we refer to Lussac in relation to neighboring Saint-Émilion, is that there is more variation in *terroir* within each AOC than between the two. A great Lussac can therefore outperform an average Saint-Émilion, but its price will never come close.

Bellevue sits on a plateau of pure chalk, which gives the wine a flavor as sitespecific as can be. It manifests itself in its appetizing acidity, stony tannins, and lively fresh fruit that make this Lussac delicious now and for many years to come.

\$26.00 PER BOTTLE

\$280.80 PER CASE

1999 CANON FRONSAC CHÂTEAU MOULIN PEY-LABRIE

Natural wine in Bordeaux? It's a rare thing. Bénédicte and Grégoire Hubau of Moulin Pey-Labrie are among the very few to have adopted this progressive philosophy in a region better known for its enological precision than for organic farming. The wine, however, does not taste radically "natural"—not funky, dirty, spritzy, or any of the other usual suspects. No, it tastes like perfectly mature, old-school Bordeaux—rife with forest floor, black fruit, game, and leathery tannins that beg for a chewy meat to cling to.

\$60.00 PER BOTTLE

\$648.00 PER CASE

2006 POMEROL • GOMBAUDE-GUILLOT

The young Olivier Techer of Gombaude–Guillot is turning heads with each new release, and this 2006, made by his mother, will give you a good idea of what you can expect should you cellar some of his fine Pomerol. The nose offers everything you'd hope for in a mature Merlot from these esteemed soils—a potent whiff of dank, freshly turned earth, cocoa, plum, and black truffle. It makes a grandiose impression on the palate, rich and broad with sensuous depth and a long, luscious finish. I plan to serve it at my holiday table, and why not stock up for some rainy days to come?

\$72.00 PER BOTTLE

\$777.60 PER CASE

GRANDES BOUTEILLES

During the month of December, 20% off per magnum

Great as gifts and perhaps even better on your holiday dinner table, magnums will make perfect additions to your upcoming celebrations.

REGULARLY	PER BOTTLE
Prosecco Superiore Brut • Sommariva \$32.00	\$25.60
2012 Haut-Médoc • Château Aney 52.00	41.60
2015 TAVEL ROSÉ • TRINQUEVEDEL 53.00	42.40
2014 Müller Thurgau • Manni Nössing 65.00	52.00
2015 BANDOL ROSÉ • DOMAINE DE TERREBRUNE 74.00	59.20
2012 GIGONDAS "TERRASSE DU DIABLE"	
Les Pallières	81.60
2008 "CORNALINE" ROUGE • DOMAINE	
Hauvette	83.20
2013 CHINON "DIOTERIE" • CHARLES JOGUET 116.00	92.80
2011 Châteauneuf-du-Pape "La Crau"	
Vieux Télégraphe 157.00	125.60
2010 Pomerol • Gombaude-Guillot 168.00	134.40
2012 Hérault <i>Rouge</i> • Grange des Pères 250.00	200.00

SWEET TEMPTATION

During the month of December, 20% off per bottle

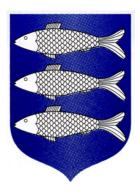
'Tis the season to indulge. Few culinary delights are as decadent as dessert wines.

	REGULARLY	PER BOTTLE
2014 Sauternes 375 ML • Roûmieu-Lacoste	\$24.00	\$19.20
2013 Moscato di Noto "Notissimo" 500 ml		
Riofavara	24.00	19.20
2014 BANYULS "RIMAGE" 500 ML		
La Tour Vieille	25.00	20.00
2014 Muscat de Beaumes-de-Venise 750 ml		
Durban	27.00	21.60
2007 Friuli "Siùm" 375 ML • La Viarte	36.00	28.80
2012 "Sauvé des Eaux" 750 ml • Alliance	42.00	33.60
NV BAROLO CHINATO 500 ML • A. & G. FANTING	0 44.00	35.20
2015 VOUVRAY "LA MOELLEUSE" 500 ML		
Снамрагои	45.00	36.00
2013 Muscat de Rivesaltes 500 ml		
Les Mille Vignes	52.00	41.60

PIC SAINT LOUP

by Chris Santini

T's the story of three brothers—Guiral, Alban, and Thierry Loup—back in medieval times. These boys get along great, with just the small hitch that they're head over heels for the same dame, a certain Miss Bertrade. She likes them all just fine and can't make a choice, so she heads them off to war with some departing Crusaders and tells them to remain in the Holy Land until only one brother is left standing, who is the one she will then marry. An efficient, if somewhat heartless plan, but I suppose times were different back then. As fate would have it, after several years of gruesome fighting, all three brothers are still alive and decide to return home to figure out a simpler Plan B. To their chagrin, they discover that Bertrade has fallen ill and passed away in their absence. The heartbroken brothers climb the tall rock outcropping above their village and live separately as hermits for the rest of their lives, each year lighting a fire on Bertrade's birthday in her memory. The villagers name the outcropping "Pic Saint"



Loup" in honor of the hermit brothers and their devotion. Today, the Pic remains unchanged, abutting distinctly from the ground like the top half of the sinking *Titanic* before its final plunge into the sea.

Only a month or so ago, the grape growers on the Pic won a long and hard-fought battle to get *cru* status for the peak. That means that Pic Saint Loup is now its own stand-alone appellation, belatedly giving it the recognition it deserves.

Three of our long-term suppliers set the standard and spearheaded this cause. Ermitage du Pic Saint Loup is run by three brothers (sound familiar?) on the site of one of the Loup brothers' hideouts. Besides a juicy

rouge, they make a rare, biodynamically farmed anise-and-apricot-hinted blanc. Another Pic Saint Loup rouge comes from Château de Lascaux, who worked tirelessly for twenty years to bring the cru status to fruition. The domaine's rouge is refined and elegant. Château La Roque, also biodynamic, makes a bold, spicy Pic Saint Loup from scrub-brush-surrounded, south-facing slopes. All three are unique, coherent takes on a terroir about to receive its moment in the spotlight.

PER BOTTLE	PER CASE
2015 Languedoc Blanc "Cuvée Sainte Agnès"	
Ermitage Du Pic Saint Loup \$24.00	\$259.20
2015 PIC SAINT LOUP ROUGE "CARRA"	
Château De Lascaux 19.95	215.46
2014 PIC SAINT LOUP ROUGE • CHÂTEAU LA ROQUE 17.00	183.60



Château La Roque © Gail Skoff

KERMIT LYNCH WINE MERCHANT—TERMS AND CONDITIONS

Title to all wines sold by Kermit Lynch Wine Merchant passes to the buyer in California, and the buyer is solely responsible for the shipment of wines. We make no representation as to the legal rights of anyone to ship or import wines into any state outside California. In all cases, the buyer is responsible for complying with the laws and regulations, in particular those relating to the importation of alcohol, in effect in the state to which the buyer is shipping alcohol. In placing an order, the customer represents to Kermit Lynch Wine Merchant that he/she is at least 21 years of age and the person to whom delivery will be made is at least 21 years old.

THE BROTHERS BRUNIER

by Dixon Brooke

2015 VIN DE PAYS DU VAUCLUSE ROUGE "LE PIGEOULET"

I'm not sure how the Bruniers produce Grenache with simultaneous pleasure, depth, power, finesse, and drinkability, but Pigeoulet is a great case in point. You will not find a better pound-for-pound value anywhere in southern France. The Brunier hallmarks of restraint, class, and typicity are all there in spades. In that way, their wines remind me of de Villaine's wines in Burgundy.

\$18.00 PER BOTTLE

\$194.40 PER CASE

2014 CHÂTEAUNEUF-DU-PAPE "TÉLÉGRAMME"

Télégramme is the Bruniers' answer to many of the problems that plague modern-day Châteauneuf-du-Pape. I remember visiting a retailer in Portland a number of years ago whose long experience in the trade had led him to pronounce with great confidence the death of the appellation. That didn't happen (or at least it hasn't happened yet), but he did have a valid point: the days of prodigious concentration and alcohol tend to be fading in favor of balance and drinkability at table. In steps Télégramme, a Grenache you can drink rather than pour out like syrup. It helps that a goodly portion of the grapes come from Châteauneuf's most noble *terroir*, the plateau of La Crau, adding stoniness to its freshly polished core of fruit.

\$46.00 PER BOTTLE

\$496.80 PER CASE

2015 CHÂTEAUNEUF-DU-PAPE BLANC "LA CRAU"

The style of the Bruniers' blanc from La Crau has evolved over the past decade. I, for one, heartily welcome the evolution. Echoes from my comments above will be heard here: glycerin, concentration, and unctuousness are replaced by finesse, lively aromatics, freshness, and stoniness. Make no mistake, this is still a big, bad southern white, but it is delivered with such class and impeccable balance that you drink the bottle as if it were a seaside Mediterranean apéritif. It works its most wonderful magic with simply prepared fresh seafood dishes (including pastas), terrines, or tarragon roast chicken.

\$78.00 PER BOTTLE

\$842.40 PER CASE

2015 CRU BEAUJOLAIS

by Anthony Lynch

TOOK OUT, FOLKS—2015 Beaujolais crus are now in stock! After an abnormally hot and dry summer last year, timely late-season rains restored balance to the grapes just before harvest. These wines make a statement—a deep, booming bellow beyond the habitual "Buvez-moi!" we have come to expect from the land of Gamay. Chock-full of ripe, palate-coating fruits, they have serious presence on the palate, but fear not: there is no shortage of pleasure here, so whether you plan on quaffing, pondering, or cellaring these reds, you can be sure 2015 has something in store for you.

2015 MORGON "V.V." • GUY BRETON

Max Breton's higher-altitude vineyards give a remarkably lively, ethereal expression of Morgon. This year is no exception, but you'll have to slurp your way through a broad layer of plush, sexy fruits and flowers to access the refreshing core of minerals that lies buried beneath. Big and juicy with a gorgeous tannin, it will show its best after some aeration or decanting.

\$34.00 PER BOTTLE

\$367.20 PER CASE

2015 FLEURIE "LES MORIERS" DOMAINE CHIGNARD

Dense and voluptuous, Chignard's Fleurie does not disappoint in 2015. Fruit, structure, and concentration are turned up a notch this vintage, but Cédric Chignard's traditionalist methods have once again yielded a wine that transparently expresses its *terroir*, right on the border of Fleurie and Moulin-à-Vent. It is pure velvet on the palate, with a spicy minerality jazzing up the elegant finish.

\$26.00 PER BOTTLE

\$280.80 PER CASE

2015 CÔTE-DE-BROUILLY • NICOLE CHANRION

Tasting the new vintage with Nicole Chanrion is always a bit of a relief. Rather than going through dozens of tanks and barrels for a daylong affair, as with some growers, Nicole has just four ginormous *foudres* devoted to the new wine, only two of which were filled due to the vintage's meager yields. I perfectly recall dipping my nose into my first sample of her 2015: what an intoxicating, jubilant, regal perfume! A fresh acidity and thick, chewy tannins give this Côte-de-Brouilly a mighty backbone that will certainly reward cellaring.

\$22.00 PER BOTTLE

\$237.60 PER CASE

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VALUE OF THE MONTH

by Dixon Brooke

2015 VINO ROSSO "BIRBÉT" TENUTA LA PERGOLA

According to legend, this sweet, gently sparkling red wine made from the Brachetto grape has been seducing men and women alike since the days of Cleopatra. In this area of the Monferrato, it is called Birbét; farther east in Piedmont, they call it "Brachetto d'Acqui." Brachetto is a wonderfully aromatic grape, and this festive rendition is the red equivalent of Moscato d'Asti. It will make a perfect companion to the wide range of desserts and sweets that will surely be circulating around your home this holiday season.

\$14.95 PER BOTTLE

\$161.46 PER CASE

